



CASE STUDY

Do you currently receive revenue from your tenants for broadband and Telephony services? Tri-it have recently installed a high speed Internet connection into our clients managed offices. This circuit now provides tenants with a high speed broadband and reliable IP telephony. The Landlord now receives an ongoing revenue stream, turning a cost into profit.

Revenue from Broadband in Managed Offices

Overview

We were approached by a landlord in a large managed office complex to see if we could help reduce his monthly costs. Following a site survey and speaking to the tenants it was found that the current supplier was charging a high price for his current fixed line connection. In addition the tenants were suffering from poor Internet speeds, resulting in wasted time and problems with IP telephony transmission. Tri-it were able to provide considerable cost saving, while increasing the bandwidth offered to the landlords tenants. Although the Landlord was still in a contract we arranged for the service to be terminated and the new circuit installed while still providing an ongoing **cost saving of over £1,800 per month**.

Are you interested in seeing how Tri-IT could:

- **Reduce your Leased Line Expenditure**
- **Provide a Monthly Revenue Stream**
- **Provide Better service to your Tenants**

CALL US ON: 0121 764 7860

Our Solution

- Brought out exiting fibre contract. Installed new high speed fibre connection saving of £1800 per month
- Provided internal Vlan connection's to all tenants delivering synchronous 30MB bandwidth for every tenant.
- Provide improved security through secure firewall connections for each tenant
- Provided reliable IP telephony service with excellent quality of service. (QOS) improving landlords revenue stream.
- Provided support to manage, monitor access, and sell additional services during change of tenancy.

Why not call us for a free no obligation survey and see how you can save money on your current supplier.

About Tri-it Limited

Tri-It are a Birmingham company established in 2008. We have a team of experienced engineers with practical knowledge of installing and supporting high speed networks in Managed Buildings.

Our solutions are tailor made for your premises and we can provide a broadband network which will provide the speed and security your clients require. Our Network solution will provide you with a solid income generation from both Telephony and Broadband services you provide to your tenants.

Our Advantages

Tri-it are based in the West Midlands at the center of the motorway network and therefore can cover a large area within an hours drive. Tri-it are Aspire Technology partners providing you with peace of mind that our solutions are backed-up with secure connections which are replicated across data Centers to provide 98% reliability.

We can demonstrate existing installations, and show you how other landlords has saved costs and obtained monthly revenue from the installations provided by us.



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