

# Slow Broadband Speed?

**tri·IT**

**Case Study**

## Have you considered FTTC?

### **Initial Investigation:**

Tri-it were approached by one of our customers to see if we could find a solution to upgrade their slow BT broadband connection. Upon investigation it was discovered that the customer was **only able to obtain speeds of 6mb download and 0.3mb upload** causing staff considerable frustration and lost time.

### **Issue:**

After researching the current availability in the area it became apparent that the location of the premises was the main barrier. The location prevented the company from obtaining a connection to the high speed broadband network due to the prohibitive cost of digging up the road.

### **Solution:**

Tri-it proposed an alternative solution which they knew was cost effective and would provide the speed improvement the customer required. The solution proposed was Fiber to the Cabinet (FTTC). This provides a attractive solution where normal high speed broadband is unavailable and at a fraction of the cost of a leased line.

### **Outcome:**

The change over was arrange by Tri-it and their router upgraded to accept VDSL2. **Following the introduction of FTTC the customer now receives speeds of 60mb download and 20mb upload for less than £50 per month.**

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email [sales@tri-it.co.uk](mailto:sales@tri-it.co.uk)**